



BSU Pay Survey 2011

Members will be aware that, in return for a 15-month pay deal which took effect from 1 January 2010, BSU agreed for the pay review date to be changed to 1 April. This was to ensure that everyone had the same pay review date thereby simplifying future negotiations.

BSU, as part of the Joint Trades Unions, is shortly to embark on negotiations for this year's settlement. The negotiations are later than would normally be the case due to the workload involved with STC so we are working to a very tight deadline.

In keeping with previous years, we would like to hear from members as to your expectations. Given the large amount of work already undertaken on terms and conditions we would like you to focus on the actual percentage pay increase that you feel is reasonable. It would be appreciated if you could take into account all factors such as the economy, business performance, affordability and any external pressures.

To try to make it easier for BSU to understand the context, it would be helpful if you could assume the increase to apply for an "achieving" rating where the salary is at the market reference level for your mapped band. In other words, we are attempting to gauge expectations for the "pot".

Please email your feedback to: feedback.bsu@britannia.co.uk. As mentioned earlier, timescales are tight and we need replies by the close on 11 March.

Unfortunately due to the likely volume of replies, we will not be able to respond individually. If you have an issue and you would like a response, please contact a BSU representative (details on the Exchange, our website www.britanniasu.org.uk or our office).